

## **Sales Applications Engineer (Inside Technical Sales)**

- Selling our extensive high voltage power supplies to existing and potential customers in 80 different industries.
- Providing the customer base with price and delivery quotations and following up to secure business.
- Following up with Design Engineers to assist in the integration of our product into their design and determining how our product can enhance their system.
- Troubleshooting and advising customers on mechanical integration and circuit design as related to our product.
- Limited travel to customers and tradeshow.

### **Job Requirements:**

- A background in OEM electronic component sales.
- Basic electrical knowledge.
- Strong oral and written communications skills.
- Proficiency with Word, Excel and Outlook.
- Knowledge of ACT or Visio is a plus.
- Must be ambitious with a desire and ability to learn quickly.
- Ability to work both independently and in a team environment.